2019 Annual Report
Boy Scouts of America National Foundation

The Foundation places you on the leading edge for Scouting impact and program innovation through the Growing Future Leaders campaign. You can give to or through the Foundation and designate your gift to the specific area of Scouting you love.

OUR PURPOSE
Our primary purpose is to advance the BSA mission by working with local councils and through Foundation Trustees to build relationships with and facilitate major gifts from individual donors. The Foundation is responsible for correlating, encouraging, and facilitating philanthropic contributions for priorities defined by the National Executive Board and the Office of Development. Growing Future Leaders is a $250,000,000, five-year campaign directly impacting Scouting at local and national levels.

GIFT OPTIONS
For many, gifts from assets—not from cash flow—represent the best and most effective gifts. Beyond the impact of cash and checks, we regularly encourage and accommodate a wide variety of gifts. As a donor to the Foundation, you determine where your money goes and how it will be spent.

The Foundation ensures your wishes and passions are followed and supported. It is also our job to keep you informed on the status and impact of your gift or fund. We believe relationships are far more important than gift transactions.

OUR FOCUS IS ON INTERGENERATIONAL TRANSFERS OF VALUES—NOT JUST VALUABLES.

Leaders
Scouting comes to life at camps and high adventure bases. Great program venues enhance the outdoor experience for youth, families, and volunteers.

Your investment:
• Provides unique leadership opportunities for youth
• Educates and trains volunteer leaders serving 100,000 Scouting units
• Improves and enhances facilities serving 2.1 million youth annually

Growing
Scoutreach connects communities to Scouting in underserved markets with programs that overcome barriers to participation.

Your investment:
• Will serve 150,000 additional youth
• Endows Scoutreach Executive positions
• Grows Scouting, fuels pilot program innovation, and improves member experience

Future
Innovative programs teach powerful real-life skills. STEM education and workforce development programs grow future leaders for our nation.

Your investment:
• Engages 500,000 additional youth in grades 3 - 12
• Implements STEM-based programs nationwide
• Creates new endowments
THE FOUNDATION FOR SCOUTING’S FUTURE

The Boy Scouts of America National Foundation is the foundation for Scouting’s future. For decades, we have worked with councils and donors to nurture the philanthropic culture of Scouting. If you are a donor, your passion and resources are key to a vibrant future for Scouting. The Foundation uses your gift to support the Scouting programs and places where YOUR passions lie.

If you are a council, we work with you to support your major gift fundraising efforts, enabling you to dream beyond your annual budgets. Whether you are a donor or a local council, we are honored to play an active role in cultivating your vision for Scouting.

2019 FOUNDATION FUNDS

<table>
<thead>
<tr>
<th>ASSETS BY CATEGORY</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Specific Purpose Funds</td>
<td>$13,464,136</td>
</tr>
<tr>
<td>Donor Advised Funds</td>
<td>$13,464,136</td>
</tr>
<tr>
<td>Charitable Remainder Trusts</td>
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<tr>
<td>National Scouting Museum</td>
<td>$13,464,136</td>
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<tr>
<td>Gift Annuities</td>
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<tr>
<td>Regional Funds</td>
<td>$13,464,136</td>
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<tr>
<td>Scholarships</td>
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<tr>
<td>Camperships</td>
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<tr>
<td>World Scouting</td>
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<tr>
<td>High Adventure Support</td>
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<tr>
<td>Pooled Income Funds</td>
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<td>Emergency Relief</td>
<td>$13,464,136</td>
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$78,153,683

2019 FOUNDATION DISTRIBUTIONS

<table>
<thead>
<tr>
<th>Category</th>
<th>Percentage</th>
</tr>
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<tbody>
<tr>
<td>National Scouting Museum</td>
<td>16.1%</td>
</tr>
<tr>
<td>International Support</td>
<td>22.3%</td>
</tr>
<tr>
<td>Donor Advised Funds</td>
<td>24.4%</td>
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<tr>
<td>Regional Support</td>
<td>5%</td>
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<tr>
<td>Scholarships</td>
<td>10.6%</td>
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<tr>
<td>Specific Purpose Funds</td>
<td>18.9%</td>
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<tr>
<td>Foundation Support</td>
<td>2.7%</td>
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</table>

FOUNDATION BOARD | TRUSTEES | ADVISORS | ALUMNI | NESA

Executive Committee
Tom Edwards | Chair
Steve Zachow | Chair-Elect
Howard Bulloch | Member
Wayne Perry | Member
Craig Fenneman | Member

Trustees
Tanya Acker
Glenn Adams
Lisa Argyros
Tom Bain
Rich Brenner
Howard Bulloch
Dan Cabela
Russell Cann
Bob Coleman Jr.
Jeffrey Cooper
Gail Coyne
Rick Cronk
John C. Cushman, III
Tom Edwards
Craig Fenneman
Jack Furst
Brett Harvey
Tom Herb
Wendy Herb
Brian Kasal
Ken King
Art Landi
Mike LoPresti
Jim Morris
Carl Nicolaysen
Doyle Parrish
Wayne Perry
Carolyn Rambo
Jim Rogers
Sandy Rogers
Jim Ryffel
Dave Sheppard
Chuck Walneck
Caroline Watteewu
Ellyn Yacktman
Stephan Yacktman

Advisors
Norman R. Augustine
Allen D. Brown
Keith A. Clark
Gary D. Forsee
Mark Kreibel
Drayton McLane, Jr.
Glen McLaughlin
Paul Moffat
Charles M. Pigott
Brian Williams
Rick Bragga | Alumni
Ray Capp | Alumni
Devang Desai | Alumni
Craig Salazar | Alumni
Frank Tsuru | NESA